



**Pegasus Maritime, Inc.**  
NVOCC

**Pegasus Shipping, Inc.**  
Customs House Broker



# PEGASUS

*"Your Tomorrow, Delivered Today!"*





## About Us

Pegasus Maritime, Inc. is a FMC licensed NVOCC and an International Freight Forwarder partnering with its sister company Pegasus Shipping, Inc. an active U.S. Customs House Brokerage (CHB) making them both one of the leading names in International Maritime trade. Our reputation and strength, as a company, are founded on solid infrastructures and on an organization comprised of team members with years of hands-on training and experience within the Logistics Industry. Armed with our wealth of experience and expertise, we provide complete international logistics services for import and export requirements by Land, Sea or Air.

Pegasus Maritime, Inc. provides FCL and LCL services for general cargo while specializing in “Door-to-Door” logistics. Our operation enables us to efficiently carry out documentation as well as coordinate every step of your cargo, from your pick-up point to its worry free deliver to its final destination. This allows us to cater to various clients with specific requirements.

Pegasus Maritime, Inc. offers transport services in collaboration with shipping companies such as Maersk, APL, CMA-CGM, Hapag Lloyd, Wan Hai, Safmarine, Mitsui, Norasia, NSCSA, UASC, NYK Line, OOCL, Evergreen and China Shipping; just to name a few.

Pegasus Shipping, Inc. specializes in importing both one-time noncommercial goods as well as high volume commercial goods. Pegasus Shipping, Inc. can obtain clearances at all Commercial Customs ports of entry in the United States; providing you the “one-stop shop” experience.





## Mission

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We strive towards a standard of excellence in global logistics by providing exceptional client care with quality team members; in turn yielding cost effective, goal oriented results, helping our client's bottom line.

## Vision

We continue to build our reputation and strive towards becoming an industry leader; a goal we aim to accomplish by maintaining our integrity, by consistently providing quality client care and by investing in the development of our team members with our internal systems; in order to sustain short-term & long-term growth with profitability.



## Our Culture

Over the years, Pegasus Maritime, Inc. & Pegasus Shipping, Inc. have come to be known as companies that engender professionalism, integrity and reliability. We are confident in our capacity to deliver and believe that our strength is due largely to our passion, commitment, flexibility and understanding of the constantly changing needs of our clients and partners.

We are a company that supports our own people. Each member of the Pegasus family is encouraged to strive for self-betterment. Ultimately we believe that empowering an individual strengthen our companies as a whole.



## Strategic Solution

Each team member is responsible for communicating and upholding quality culture through personal leadership and by seeking ways and means of improving all aspects of our business. A company-wide quality system using formalized performance standards reflecting our clients' needs and expectations allows us to put forth our efforts into quantifiable improvements in our business performance.

Pegasus Maritime, Inc. differentiates itself from competitors as a recognized industry leader of quality, by continually studying and measuring worldwide performance against outlined quality objectives and by ensuring the continuous involvement of our team members and partners.

Our products and services are dependable, reliable and consistent with client's expectations and thus afford Pegasus a reputation associated with:

- Superior Quality of Services
- Safety and Reliability
- Optimal Cost-Effectiveness
- Building and Retaining Long-term Relationships.
- Non-Compliance Monitoring
- Immediate, Pro-Active, Response in order to prevent reoccurrences
- Constant Improvement, by Identifying and Developing new viable solutions
- IT Development, allowing us to provide our clients with real time information
- Training Modules, which ensure the integrity and quality of our team members
- A Nurturing Environment, where our team members are urged to use their knowledge and experience to develop viable solutions geared towards improving client satisfaction



## Our History

Founded in New York, in the year 2000, Pegasus Maritime, Inc. was originally established as a value added service offered by Pegasus Shipping, Inc. – a C-TPAT certified, licensed U.S. Customs House Brokerage whose primary objective was to provide “Door-to-Door” service. In the years since its establishment, Pegasus Maritime, Inc. has shown remarkable growth as a licensed NVOCC. This accomplishment has been the result of our focus on team member’s professionalism in conjunction with innovative procedures and technology.

In the years since we began operations, our commitment to each client has always been to aid in improving the cost-effectiveness of import and export programs while maintaining quality and ensuring regulatory compliance. We strive to be always accessible to discuss business and services with existing and prospective clients. And we are always eager to draw upon our wealth of experience to find viable solutions to problems or identify areas in which we can improve and perfect our models.

Pegasus Maritime, Inc. has now accomplished international presence and is identified as one of the leading Freight Forwarders/NVOCC in the industry. Over the years our work has afforded us a position of respect in the areas of operation in which we excel.

**Our Promise:** *We will take ownership of the services we commit to provide; that each client will benefit from our commitment, our efficiency and our dedication.*

## Core Values

### Identity

We believe in maintaining our reputation for professionalism.

### Passion

We believe in nurturing a passionate, caring and client-oriented attitude focused on teamwork.

### Confidence

We believe in our ability to achieve, perform and deliver, individually and as a team.

### Curiosity

We believe in encouraging team members who are in constant search of self-betterment and who are driven by the need to be the best.

### Excellence

We believe in *"going above and beyond the call of duty"*. In doing whatever it takes, within reason, to provide viable solutions.

### Integrity

We believe in Honesty, Dignity and Professionalism.

### Pride

We believe in the personal commitment we make with every client, every day.

### Resolve

We believe that the capacity to deliver above and beyond what is expected begins with the resolve to do so.

### Vision

We believe in the value of our insight into the ever changing needs of our clients, vendors and organization.



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# Freight Forwarding

## Ocean Freight

Pegasus Maritime, Inc. has solutions for the most important shipping and logistics considerations: the most competitive freight rates on preferred shipping lines; on-time cargo delivery; and the assurance that your cargo is delivered in good condition.

At Pegasus, our ocean freight professionals match frequent sailings and flexible service options to specific business objectives. Because we understand your shipping requirements, our experts are able to arrange the best type of equipment, space allocation or specialized stowage to ensure that your cargo is transported promptly and delivered intact.

In a nutshell, Pegasus Maritime, Inc. offers the most value for your money.

### Highlights of our Ocean Freight Services:

- Several years of experience
- Expertise in handling Food Stuff, GOH, containerized cargo, Reefer and break-bulk shipments
- Electronic connection to U.S. ports & customs, which facilitates processing of all required export and import shipping documents
- Strong alliances with all prime shipping lines, which gives us access to low-end contractual rates and space
- Door-to-door solutions for time sensitive deliveries
- Specialization in handling charter vessels
- Specialization in sea-air trans-shipments
- Marine Insurance
- Ranking among leading NVOCC/Freight Forwarding companies in the U.S.A.

## Air Freight

Our experienced team of Air Freight professionals pays keen attention to considerations of time, space, frequency and cost. We listen, we adapt and form a close partnership with you in order to identify your needs and understand your goals. Our Standard Air Freight products are offered with a number of options, which adds flexibility to your supply chain. Pegasus Air Freight experts look after your air cargo, thus allowing you to focus on your core business.

### Highlights of our Air Freight Services:

- Several years of experience
- Experience in handling various types of cargo, including exhibition material, valuable cargo, perishable goods, project freight and transshipments
- Electronic connection with U.S. customs, which facilitates processing of all required export, import and transshipment documents
- Strong alliances with all prime carriers, which gives us access to the most competitive rates and preferentially allocated space
- Door-to-door solutions for time sensitive deliveries
- Specialization in providing air charter services for oversized cargo
- Specialization in air-to-air transshipments
- Ranking among the leading Air Freight companies in the U.S.A.



## Surface Transport

Our Road Freight products provide you with capacity and equipment options to suit every type of shipment. We offer a variety of land transport options, which include trucks as well as specialized equipment like refrigerated vehicles or double stacking trailers. This ensures that we have the flexibility to meet your land transport requirements.

### Highlights of our Surface Transport Services:

- Several years of experience
- Ranking among the leading trucking companies in the U.S.A.
- Availability of trucks at our disposal, all with comprehensive insurance coverage for your cargo.
- Deliveries of full truck loads to various countries across the world
- Expertise in handling various types of cargo, including general merchandise, food stuff, reefer cargo, building materials, all between the various borders
- Customs clearance at all regional borders
- Door-to-door solutions for time sensitive deliveries

## Transshipment

Pegasus Maritime, Inc. has the capacity to combine traditional modes of transportation, thus offering timely and cost-effective shipping alternatives. We work closely with your business experts to get a clear picture of your supply chain requirements. By aligning our flexible Sea/Air Freight product with your time, space, frequency and financial budget specifications, we focus on effective solutions and avoid mistakes and delays.

### Highlights of our Transshipment Services:

- Access to all the major air & sea carriers
- Fastest turnaround for transshipments
- Preferred supplier rates with all carriers





## Warehousing & Distribution

Pegasus Maritime, Inc. is renowned for its world-class warehousing and distribution capabilities. Supported by Sea, Air, Truck and Rail transportation services, we have access to the best technology and strategic facilities, which puts us at the cutting edge of the supply chain business. We have the resources to put plans into action and to guarantee that your products reach your customers in the intended shape and temperature.

### Highlights of our Warehousing and Distribution Services:

- Several years of experience
- Standard racking systems compliant with international standards
- Fully-automated round the clock security
- Specialized storage for valuable, FMCG, industrial and project cargo
- Temperature-controlled facility available for perishable products
- Competent handling of quality and quantity inspections
- Capacity and equipment to handle sorting, packing and labeling

# Project Management

Pegasus Maritime, Inc. offers operational procedures that have been perfected over years of development and improvement. In addition to our processes, we take the time to plan the smallest details, knowing that these play an important part in successful delivery.

Equipped with heavy lift gear, conventional and modular trailers, jacking and skidding equipments, barges and other specialized vessels, Pegasus provides complete end-to-end service in the Americas, Europe, Middle East, Africa, the Indian subcontinent and Asia. We design effective solutions for logistical movements of containerized and break bulk cargo, massive and over dimensional objects, from your factory at origin to your site at destination.

## Highlights of our Project Management Services:

- Feasibility studies
- Route surveys and site inspections
- Cost and budget development
- Client tailored transportation consultancy
- Cargo supervision at loading and unloading points
- Air & Ocean Chartering
- Inland services including heavy haul, rail and barge movements
- Purchase order management and cargo tracking
- Insurance arrangements
- Storage arrangements for short and long term
- Bonded facility and Inventory Management
- Heavy Lift Operations at Port
- Heavy Lift Transportation Management





## Customs Clearance

Pegasus Shipping, Inc. is a Licensed U.S. Customs Broker specialized in importing both one-time noncommercial goods as well as high volume commercial goods. Pegasus can obtain clearances at all Commercial Customs ports of entry in the United States.

All clients who have built long-term relationships with us benefit from our streamlined operations as well as our premium Customs Brokerage Service solutions, which help to ensure on-schedule cargo deliveries.

## Our Professional Services

Our Licensed Customs Brokers work with importers from a wide variety of industries, helping each client to expedite customs clearance of shipments, while ensuring adherence to all customs compliance and government rules and regulations.

### **Pegasus Customs Brokers offer the following:**

- Clearances at all Commercial Customs ports of entry in the United States
- Clearances for all modes of transport: OCEAN, AIR, TRUCK and RAIL
- Pre and post entry compliance expertise
- Trade compliance consulting
- Marine insurance

# Compliance

Customs Agencies in North America are now paying greater attention to post audit inspections rather than import inspections. The responsibilities put upon Importers of Record have steadily increased as all members of the supply chain endure higher scrutiny from Customs Officials. The management and staff of importing firms must diligently learn their responsibilities, by clearly understanding the consequences of not following rules and regulations such as:

- Monetary penalties issued by Customs and other governmental agencies
- Increased scrutiny and more frequent examination of goods
- Delays of incoming shipments
- Total suspension of import privileges

Pegasus Maritime, Inc. believes that as the laws governing cross border trade become increasingly complex, more active participation is required of every member of the international trade community. This requires constant improvement in voluntary compliance, through awareness and education.

## Compliance Driven Process

Having a thorough understanding of rules and regulations, Pegasus Maritime, Inc. provides clients with assistance in managing the risks of importing, and in improving the efficiency of their processes. Our experienced professionals are tasked with improving practices in order to respond effectively to the needs of your business.

## Self Auditing Program

As stated by the U.S Customs and Border Protection, it is the responsibility of importers to know and understand the importation rules and regulations with which they must comply. Pegasus Maritime, Inc. works with each client to develop a solid program of safe practices and methods of self-checking that will help in identifying potential risk factors as well as promote compliance and guarantee prompt correction of violations.

Customs auditors will be checking for the following:

- Record keeping
- Purchase order
- Sales invoices
- Receiving reports
- Record of payment receipt
- Permits

## Surviving a Customs Audit

- Physical inventory counts
- NAFTA and FTA Audits
- Proper HS Tariff Classification
- End use diversions (i.e. claimed agriculture; used for construction)
- Drawback, refund claim and amendment validations
- "Reason to Believe" responsibility

Every importer can potentially be subjected to a Customs audit. When auditing, Customs will normally look for prior history of compliance errors, poorly defined and documented internal control procedures, and/or other *red flags*. Every importer should be well prepared for a Customs audit.





# Importing

Pegasus Maritime, Inc. provides services to the following types of clients:

- Publicly traded & privately held companies
- Partnerships, sole proprietorships, limited liability-corporations
- Individuals
- Trade Associations & clubs
- Festival organizers, host committees, charitable organizations
- Freight forwarders and trucking companies
- Foreign and domestic customs brokers
- Others

## Existing Importers

Pegasus Maritime, Inc. assists businesses, organizations or individuals, who are currently importing goods into the USA, in the following ways:

### Full Account Review

Your current and past transactions will be reviewed in order to identify potential risks and opportunities in a number of areas, including:

- Harmonized Tariff Classification and duty rates
- Valuation of your goods
- Country of Origin declarations
- Applicability of trade agreements
- Consistency of information
- Post entry issues such as:
  - Refund Claims
  - Protests
  - Binding Rulings

## New Importers

If you are new to the importation business, as your customs broker, Pegasus Maritime, Inc. will assist you in building processes, which assure maximum efficiency.

Pegasus Maritime, Inc. will:

- Help you get a better understanding of the risks associated with importing goods into the USA
- Assist and advise your company in terms of managing your compliance exposure
- Refine your Customs compliance process
- Assist you in ensuring optimization of the various trade programs
- Assist you in identifying your specific brokerage requirements

It is essential for an importer to be aware of the processes and rules involved in international trade. As a service to our clients, we offer to conduct a number of Trade Compliance Seminars and workshops throughout the year. These seminars can be customized to suit the needs of our clients.

### Process Review

Pegasus Maritime, Inc. will assist you in promoting efficiency and accuracy in your processes by:

- Analyzing your current documentation and processes
- Identifying opportunities for improvement
- Reviewing compliance goals and resources
- Analyzing the knowledge base of the departments responsible for import documentation and compliance

### Process Streamlining

Pegasus Maritime, Inc. will assist you in developing greater control over the processes involved in importing, thereby giving you greater management control and allowing you to offer a better product. We will assist you in acquiring better practices by:

- Assessing and clarifying your documentation requirements
- Working with your staff to draft process manuals
- Assisting in the development of formal policies.
- Recommending appropriate documentation strategies
- Providing specialized training for your staff
- Encouraging management involvement and leadership

# Consulting

Pegasus Maritime, Inc. employs a team of experts, who can help you gain a better understanding of the complex trade issues that affect the day-to-day operations of importers and exporters.

## Our Consulting Services include:

- Tariff Classification Analysis
- NAFTA Maintenance
- Appeals, Refunds, Duty Drawback, Duty Recovery, and Duty Remission
- Customs Rulings
- Customs Verification Audit Preparation

We can help you build a solid supply chain, which will result in:

- Lower costs due to minimized border delays
- Reduced exposure to potential liability

We can assist you with the your documentation requirements to ensure your company receives the full benefits of international trade agreements negotiated by the U.S. government.

We offer pre-posted seminars, which provide the latest information on changes in the rules and regulations issued by Customs, FDA, USDA and OCAJ. Pegasus Maritime, Inc. will also build and facilitate a workshop or seminar agenda as per your specific requirements, whether it is for:

- A private or public company
- An industry association
- A networking club or group

## Internet Tracking

Pegasus Maritime, Inc. is equipped with an on-line tracking system, which allows us to offer you real-time access to detailed shipment information. The tracking data on your shipment is regularly updated and made available through our website. Offering a number of predefined or customized query options, the shipment-tracking tool is extremely flexible. In addition to that, our internet tracking system facilitates the management of your company's regulatory compliance as well as your supply chain. Using our internet tracking facilities, you can:

- View all import transactions in one simple interface
- View detailed information at shipment level
- Immediately verify the Customs or Other Government Agency status
- View and download shipping & customs documents
- Generate and download reports

## Customizable e-Vent Notification System (If required)

e-Vent is a tool that generates automated email alerts, which are sent to clients to update them about the progress of their shipments. Clients have the option to select specific events during their shipment's transport, of which they wish to be informed. Once any of these selected events have occurred, an eVent message is triggered and the client is notified. E-Vents can be sent for Food and Drug Administration (FDA) release information, delivery orders, 7501s, billing information, and more. The main benefits of e-Vent are:

- Management by exception
- Alerts of shipment delays
- Alerts of Customs exams
- Alerts of shipment detention and/or release
- Customization options, of which the client has control
- Status change notifications
- Access to the tracking service using any mobile device

## One-Stop Shopping

Offering comprehensive services that cater to importation requirements, Pegasus Maritime, Inc. offers the convenience of one-stop shopping.

We can process U.S. Customs entry documents by simultaneously setting up the clearance of your goods into the commerce of the United States while filing your e-Manifest. Collaborating exclusively with our Customs Brokers ensures that all CBP regulations are compliant and accurate, thus lowering the risk of errors and delays at the border.



# Global Partners

## AUSTRALIA

Pegasus Maritime Inc.  
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## CAMBODIA

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## NORTH INDIA

### Mumbai

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### New Delhi

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## SOUTH INDIA

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## QATAR

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## UAE

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## Our Offices

### **CORPORATE OFFICE**

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### **LOS ANGELES OFFICE**

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